

CLOSED-END INVESTMENT FUND
LORDS LB BALTIC FUND III

ACTIVITY REPORT
2020 Q1-Q4



LORDS LB
Asset Management

LORDS LB ASSET



I. GENERAL INFORMATION

1. The name of the Collective Investment Undertaking, legal form, the date of Commission's approval of the establishment documents of the Collective Investment Undertaking:

Special Closed-ended real estate investment fund LORDS LB BALTIC FUND III, 2012-05-30 by Decision no. 241-21 of the Director of the Supervision Service of the Bank of Lithuania. The Fund will operate for 7 years from the end of the First Distribution Phase of the Fund's units. The term of the fund may be extended for an additional 2 years. According to the decision of the Investment Committee of January 20, 2021, it was decided to extend the activities of the fund for another year, until April 21, 2022.

2. Reporting period:

January 1, 2020 - December 31, 2020

3. Data of the Management Company:

- 3.1. The title and the code of the company:

Name: **UAB „LORDS LB ASSET MANAGEMENT“**
Registry code: **301849625**

- 3.2. Visiting address:

Registration address: **Jogailos str. 4, 01116 Vilnius, Lithuania**
Office address: **Jogailos str. 4, 01116 Vilnius, Lithuania**

- 3.3. Telephone no., e-mail, website:

Telephone no.: **+ 370 5 261 9470**
E-mail: **info@lordslb.lt**
Website: **www.lordslb.lt**

- 3.4. License No.:

License no. VĮK-016, issued on the December 23, 2008
License no. 1, issued on the June 23, 2015

- 3.5. Name, surname and position of the Manager of the Collective Investment Undertaking:

Efim Hiterer, Fund Manager

4. The title of Depository, registry code, address, telephone and fax numbers:

Name: **AB "Swedbank"**
Registry code: **112029651**
Address: **Gedimino av. 12, 01103 Vilnius, Lithuania**
Telephone no.: **+ 370 5 268 2800**

II. NUMBER AND VALUE OF NET ASSETS AND INVESTMENT UNITS

5. Number and value of net assets and investment units:

	At the start of the period	At the end of the period	One year ago	Two years ago
Amount of investment units	28.926.805,1685	25.044.708,4095	28.926.805,1685	31.167.264,7065
Net asset value	65.647.876,51	59.889.153,45	65.647.876,51	65.065.564,52
Investment unit value	2,2694	2,3913	2,2694	2,0876

6. Number and value of the distributed and redeemed investment units during reporting period:

	Amount of investment units	Market value
Distributed (by converting cash into units)	0,0000	0,00
Redeemed (by converting units to cash)	3.882.096,7590	8.900.000,86
Distributed units for non-monetary contributions	0,0000	0,00
Redeemed units when settling assets	0,0000	0,00
Difference	-3.882.096,7590	-8.900.000,86

III. COSTS OF THE COLLECTIVE INVESTMENT UNDERTAKING

7. Types, amounts, percentages, the overall cost ratio of deductions from the assets of the Collective Investment Undertaking.

Expenses	Amount of expenses		Calculated this period	% of average NAV of this period
	Maximum	This period		
ADMINISTRATION COSTS:				
Management fee			116.644,27	0,18%
Fixed fee		1,54%	961.444,94	1,54%
Success fee			-844.800,67	-1,36%
Depository services	0,20%	0,10%	64.096,33	0,10%
Property valuation			0,00	0,00%
Audit	1,00%	0,01%	6.757,85	0,01%
Accounting services			23.232,00	0,04%
Legal services			15.347,34	0,02%
Loan interest			0,00	0,00%
Other administrative costs			27.484,06	0,04%
General costs and ratio	15,00%	0,39%	253.561,85	0,39%
Total costs excl. success fee			1.098.362,52	1,75%

* General Cost Ratio (BIK) - the percentage of the average net assets of the Fund that is allocated to cover its management expenses. These costs directly reduce the investor's return on investment. It should be noted that transaction costs and loan interest expenses are not taken into account when calculating BIK.

** The amount of the management fee deduction exceeds the 1,50% management fee set in the fund rules, as the amount of the deduction is calculated on the basis of the average annual net asset value without deduction of depository and management fees, investor income and benefits. Meanwhile, the management fee is calculated each month on the basis of the net asset value of that month before the depository and management fees, as well as the investor income and benefits



8. The example, illustrating impact of deductions to the investor's final return on investments. The example presents the calculation of how much could be deducted (in EUR) from the contributions of the participant of the Collective Investment Undertaking at the current level of deductions and what the amount it could recover after 1, 3, 5, 10 years if invested EUR 10.000, and the annual rates of return – 5,00 percent:

	After 1 year	After 3 year	After 5 year	After 10 year
Expenses incurred	0,00	0,00	0,00	0,00
Accrued amount excluding expenses	10.500,00	11.576,25	12.762,82	16.288,95
Accrued amount including expenses	10.500,00	11.576,25	12.762,82	16.288,95

IV. INFORMATION ABOUT THE PORTFOLIO OF THE COLLECTIVE INVESTMENT UNDERTAKING

9. The portfolio of the Collective Investment Undertaking at the end of the reporting period:

The name of credit institution / issuer	State	CNCY	ISIN code*	Term / Maturity	Yield, %	Purchase value	Market value	Share of NAV, %
CASH:								
AB "Swedbank"	LT	EUR					2.348.526,14	3,92%
Total:							2.348.526,14	3,92%
DEPOSITS:								
Total:								
BONDS:								
UAB "BFIII G1"	LT	EUR	LT3018490D11	2022.03.21	3,00%	7.841.500,00	7.864.432,89	13,13%
UAB „BFIII Kaunas“	LT	EUR	LT3045150B03	2022.03.21	2,94%	2.251.900,00	2.436.787,38	4,07%
UAB „BFIII Klaipėda“	LT	EUR	LT1252210B02	2022.03.21	2,94%	4.377.400,00	5.268.448,81	8,80%
UAB „BFIII Šiauliai“	LT	EUR	LT3045150B04	2022.03.21	2,94%	1.910.300,00	2.131.341,41	3,56%
Total:						16.381.100,00	17.701.010,49	29,56%
EQUITIES:								
UAB "BFIII Kaunas"	LT	EUR	LT304515AKC1			852.229,36	2.311.781,78	3,86%
UAB "BFIII Klaipėda"	LT	EUR	LT125221AKC1			1.656.627,89	2.818.193,25	4,71%
UAB "BFIII Šiauliai"	LT	EUR	LT304515AKC2			722.956,80	1.550.483,52	2,59%
UAB PC "Mandarinas"	LT	EUR	LT300528043U			4.751.766,99	6.917.000,00	11,55%
UAB "BFIII G1"	LT	EUR	LT302964388U			4.344,30	23.018.469,53	38,43%
UAB "SMI Alytus"	LT	EUR	LT250100560U			3.189.334,00	2.960.000,00	4,94%
UAB "SMI Marijampolė"	LT	EUR	LT300571450U			1.593.947,00	1.688.000,00	2,82%
Total:						12.771.206,34	41.263.928,08	68,90%
RECEIVABLES:								
Future period expenses							3.190,60	0,01%
Total:							3.190,60	0,01%
TOTAL:							61.316.655,31	102,39%

*If no ISIN code has been assigned, the internal code for securities is provided.

10. Description of investment instruments in which funds of the Collective Investment Undertaking were invested:

The objective of the Fund is to earn the IRR to the Investors of the Fund, who have invested into the commercial real estate objects of the Baltic States that generate income; and (or) into the real estate objects that require investments or concept changes; and (or) into the development projects

The temporarily available resources of the Fund can be invested into: the liquid government stocks of the EU member-states, having investment rating (acc. to S&P or alternative certified valuator) of up to 3-year maturity, the deposits with the term up to 1 year term at credit institutions domiciled in the EU member-states, having investment rating (acc. to S&P or alternative certified valuator).

11. Distribution of investments according to investment strategy criteria:

Investment Distribution	At the start of the period		At the end of the period	
	Market value	Share of NAV, %	Market value	Share of NAV, %
BY ASSET CLASS:	67.950.363,81	103,51%	61.316.655,31	102,39%
Cash	1.461.575,09	2,23%	2.348.526,14	3,92%
Deposits	0,00	0,00%	0,00	0,00%
Money market instruments	0,00	0,00%	0,00	0,00%
Non-equity securities	25.987.493,34	39,58%	17.701.010,49	29,56%
Equity securities	40.501.295,38	61,70%	41.263.928,08	68,90%
Other instruments and receivables	0,00	0,00%	3.190,60	0,01%
BY CURRENCY:	67.950.363,81	103,51%	61.316.655,31	102,39%
EUR	67.950.363,81	103,51%	61.316.655,31	102,39%

12. Transactions for derivative financial instruments and total value of obligations arising from derivative financial instrument transactions by the end of the reporting cycle.

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V. RETURN ON INVESTMENTS AND RISK RATES OF THE COLLECTIVE INVESTMENT UNDERTAKING

13. Comparative index and its brief description:

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14. Change in value of the investment unit at the same period, rates of annual net investment return of portfolio investment instruments for the last ten years of the Collective Investment Undertaking's activity:

	Period			
	Current	1 year ago	2 years ago	10 years ago
Change in value of investment unit, €	0,1219 €	0,1818 €	0,2852 €	-
Annual gross return on investments*, %	14,05%	15,17%	16,06%	-
Annual net return on investments*, %	12,83%	13,74%	14,45%	-
Standard deviation of change in value of investment unit, €	0,0314 €	0,0368 €	0,0822 €	-

* From the beginning of Fund's activity.

15. Change in value of the average investment unit at the same period, deviation of average net return on investments during the last three, five, ten years:

	Over the last			Since the start
	3 years ago*	5 years ago**	10 years ago	
Average change in value of investment unit, %	9,88%	13,16%	-	11,51%
Average gross return on investments, %	15,09%	14,91%	-	14,05%
Average net return on investments, %	13,67%	13,58%	-	12,83%
Standard deviation of change in value of investment unit, €	0,0538 €	0,0593 €	-	0,0507 €

* Calculations were made by using the data from January 1, 2018 – December 31, 2020 period.

** Calculations were made by using the data from January 1, 2015 – December 31, 2020 period.

16. The minimum and maximum fixed value of investment unit:

	Over the current period		Over the last period	
	Date	Value	Date	Value
Minimum fixed value of investment unit	2020.05.31	2,2508 €	2019.01.01	2,0876 €
Maximum fixed value of investment unit	2020.12.31	2,3913 €	2019.12.31	2,2694 €

17. Other rates revealing the risk of portfolio of the investment units, their explanations and method of calculation:

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VI. FINANCIAL CONDITION STATEMENTS OF THE COLLECTIVE INVESTMENT UNDERTAKING

18. Financial condition statements of the Collective Investment Undertaking, were prepared according to the laws and the legal requirements of the Republic of Lithuania:

18.1. The balances set out in a comparative table:

	At the end of the period	At the start of the period
ASSETS:	61.316.655,31	67.950.363,81
Cash and cash equivalents	2.348.526,14	1.461.575,09
Deposits	0,00	0,00
Investments:	58.964.938,57	66.488.788,72
Government and Central Bank securities	0,00	0,00
Bonds	17.701.010,49	25.987.493,34
Equities	41.263.928,08	40.501.295,38
Investment units	0,00	0,00
Real estate	0,00	0,00
Other investments	0,00	0,00
Receivables:	3.190,60	0,00
Receivable amounts from investment sales	0,00	0,00
Other receivables	3.190,60	0,00
LIABILITIES AND NET ASSETS:	61.316.655,31	67.950.363,81
Liabilities:	1.427.501,86	2.302.487,30
Liabilities for investments	0,00	0,00
Amounts to Management Company and Depository	245.210,04	275.394,81
Other amounts and liabilities	1.182.291,82	2.027.092,49
Net assets:	59.889.153,45	65.647.876,51

18.2. Financial statements of the net asset changes of the last 2 years, set out in a comparative table:

	Period	
	Current	1 year ago
THE NET ASSETS VALUE IN THE BEGINING OF THE REPORTING PERIOD	65.647.876,51	65.065.564,52
INCREASE IN THE NET ASSETS VALUE		
Participants' contributions to the fund	0,00	0,00
Amounts receivable from other funds	0,00	0,00
Guarantee contributions	0,00	0,00
Investment income:	2.632.206,95	5.000.067,50
Interest income	625.206,95	765.067,50
Dividends	2.007.000,00	4.235.000,00
Lease income	0,00	0,00
Profit from investments value change and sales	762.632,70	1.511.680,52
Profit from foreign exchange rate change	0,00	0,00
Profit from transactions of the derivative financial instruments	0,00	0,00
Other increase in the net assets value	0,00	0,00
TOTAL INCREASE IN THE NET ASSETS VALUE	3.394.839,65	6.511.748,02
DECREASE IN THE NET ASSETS VALUE		
Payments to the participants of the fund	8.900.000,86	5.000.000,09
Payments to others funds	0,00	0,00
Loss from investment value change and sales	0,00	0,00
Loss from foreign exchange rate change	0,00	0,00
Loss from transactions of the derivative financial instruments	0,00	0,00
Management expenses:	253.561,85	929.435,94
Reimbursement to management entity	116.644,27	797.933,37
Reimbursement to Depositary	64.096,33	68.129,59
Reimbursement to intermediaries	0,00	0,00
Audit expenses	6.757,85	6.757,45
Interest expenses	0,00	0,00
Other expenses	66.063,40	56.615,53
Other decrease in the net assets value	0,00	0,00
Compensation of the expenses (-)	0,00	0,00
TOTAL DECREASES IN NET ASSET VALUE	9.153.562,71	5.929.436,03
The change of net asset value	-5.758.723,06	582.311,99
Profit distribution	0,00	0,00
THE NET ASSETS VALUE AT THE END OF REPORTING PERIOD	59.889.153,45	65.647.876,51

„Current“ is period from 2020.01.01 to 2020.12.31

„1 year ago“ is period from 2019.01.01 to 2019.12.31



19. Information about the operating income and costs from investment activity of Collective Investment Undertaking during the reporting period:

INCOME	3.394.839,65
Interest income	625.206,95
Realized profit (loss) from investments into:	0,00
Equities	0,00
Bonds	0,00
Money market instruments	0,00
Derivative financial instruments	0,00
Investment units	0,00
Real estate	0,00
Other investment instruments	0,00
Unrealized profit (loss) from:	762.632,70
Equities	762.632,70
Bonds	0,00
Money market instruments	0,00
Derivative financial instruments	0,00
Investment units	0,00
Real estate	0,00
Other investment instruments	0,00
Other income:	2.007.000,00
Rental income	0,00
Profit from foreign currency exchange	0,00
Other	2.007.000,00
EXPENSES	253.561,85
Operating expenses:	253.561,85
Management expenses	116.644,27
Depository expenses	64.096,33
Payments to brokers	0,00
Audit expenses	6.757,85
Other payments and expenditure	66.063,40
Other expenses:	0,00
Interest expense	0,00
Expenses related to managed real estate	0,00
Loss from foreign currency exchange	0,00
Other	0,00
Net income	3.141.277,80
Payments (dividends) to the owners of fund units	0,00
Reinvested income	3.141.277,80



20. Information about profit and (or) loss suffered during the financial year from the sale of each real estate object:

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21. Information about the real estate agencies, whose services are used by the Management Company while managing the assets of Collective Investment Undertaking:

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22. Values of real estate of every investment portfolio of the Collective Investment Undertaking that are assessed by the latest real estate agents.

PC "Mandarinas", Ateities str. 89, 91, Vilnius, Lietuva Valuation of Newsec Valuations, UAB	17.370.000 EUR
Logistics Center "Bergi", "Augšvimbas", Bergi, Garkalne District, Latvija Valuation of Newsec Valuations, UAB	27.446.000 EUR
PC "Jelgava", Rigas str. 11A, Jelgava, Latvija Valuation of Newsec Valuations, UAB	13.650.000 EUR
PC "Krasta", Krasta str. 52, Riga, Latvija Valuation of Newsec Valuations, UAB	4.270.000 EUR
PC "Stirnu", Stirnu str. Riga, Latvija Valuation of Newsec Valuations, UAB:	16.600.000 EUR
PC "Marijampolē", Dariaus and Girēno str. 3A, Marijampolē, Lietuva Valuation of Newsec Valuations, UAB	5.330.000 EUR
PC "Klaipēda", Taikos pr. 64, Klaipēda, Lietuva Valuation of Newsec Valuations, UAB	17.950.000 EUR
PC "Kaunas", Savanorių av. 321, Kaunas, Lietuva Valuation of Newsec Valuations, UAB	10.400.000 EUR
PC "Alytus", Udrijos str. 1, Alytus, Lietuva Valuation of Newsec Valuations, UAB	7.960.000 EUR
PC "Šiauliai", Gegužių str. 30, Šiauliai, Lietuva Valuation of Newsec Valuations, UAB	7.260.000 EUR
Žemės sklypai, Naujoji g. 7C, 7D, Alytus, Lietuva Valuation of Newsec Valuations, UAB	100.000 EUR

23. Auditor's report and financial statements:

Auditor's report and financial statements are included as part of this Activity report as Annex.

VII. OTHER INFORMATION

24. Other important information about the financial status of the Collective Investment Undertaking, factors and circumstances that have been affecting the Collective Investment Undertaking's assets or liabilities.

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25. Additional explanations, comments, pictorial, graphic material and other important information about the Collective Investment Undertaking's activity that had an influence on the Undertaking's changes of activity and results.

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VIII. INFORMATION ABOUT DIVIDENDS

26. Information on the charged and (or) paid dividends, the period that the dividends have been paid, the dates of payment of the dividends on a per unit of investment size and other important information:

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IX. INFORMATION ABOUT THE BORROWED OR LOAN FUNDS OF INFORMATION ABOUT THE BORROWED OR LOAN FUNDS OF

27. The Collective Investment Undertaking's borrowings at the end of the reporting period:

No	Amount	CNCY	Loan date	Repayment term	Interest	Creditor	% of NAV
Total:							0,00%

28. The Collective Investment Undertaking's granted at the end of the reporting period:

No	Amount	CNCY	Loan date	Repayment term	Interest	Creditor	% of NAV
Total:							0,00%



IX. PERSONS IN CHARGE

29. The Consultants, whose services were taken in preparing the Report, their names (the names of legal entities) and addresses, the titles and numbers of business licenses:

The Consultant services were not used.

30. The names, surnames, positions of the persons in charge of preparing the Report:

Efim Hiterer, Fund Manager

31. The information presented in this Report is true and there are no suppressed facts, which could exert a dominant influence on the values of the rates.

32. The persons in charge for the information presented in the Report:

- 32.1. The Managing company's persons, employees and the Managing Director responsible for the Report:

Managing Director: **Vilma Tvaronavičienė**
Telephone no.: **+370 5 261 9470**
E-mail: **info@lordslb.lt**

Fund Manager: **Efim Hiterer**
Telephone no.: **+370 5 261 9470**
E-mail: **info@lordslb.lt**

- 32.2. The Chief Accountant who has presented the information of financial status of the Collective Investment Undertaking:

Manager: **Tadas Prancėvičius**
The name of the company: **Ernst & Young Baltic, UAB**
Telephone no.: **+370 5 219 9807**