# SPECIAL CLOSED-ENDED INVESTMENT FUND LORDS LB BALTIC FUND III

ACTIVITY REPORT 2018 Q1

LORDS LB ASSE





#### I. GENERAL INFORMATION

 The name of the Collective Investment Undertaking, legal form, the date of Commission's approval of the establishment documents of the Collective Investment Undertaking:

Special Closed-ended real estate investment fund LORDS LB BALTIC FUND III, 2012-05-30 by Decision no. 241-21 of the Director of the Supervision Service of the Bank of Lithuania.

2. Reporting period:

January 1, 2018 - March 31, 2018

- Data of the Management Company:
  - 3.1. The title and the code of the company:

Name: Registry code: LORDS LB ASSET MANAGEMENT, UAB

30184962

3.2. Visiting address:

Jogailos str. 4, LT-011166 Vilnius, Lithuania

3.3. Telephone no., e-mail, website:

Telephone no.:

+370 5 261 9470

E-mail:

info@lordslb.lt

Website:

www.lordslb.com

3.4. License No.:

Management Company working under Undertakings in Collective Investment Law license No. VIK-016, issued on the 23rd of December 2008

Management Company working under Management Companies of Undertakings in Collective Investment for Professional Investors Law license No. 1, issued on the 23rd of June 2015

3.5. Name, surname and position of the Manager of the Collective Investment Undertaking:

#### Rasa Sušinskaitė, Fund Manager

4. The title of Depository, registry code, address, telephone and fax numbers:

Name:

"Swedbank", AB

Registry code:

112029651

Address:

Konstitucijos pr. 20A, LT-03502 Vilnius, Lietuva

Telephone no.: (8 5) 268 4422

### II. NUMBER AND VALUE OF NET ASSETS AND INVESTMENT UNITS

5. Number and value of net assets and investment units:

	At the start of the period	At the end of the period	One year ago	Two years ago
Amount of investment units	33.857.936,7728	33.857.936,7728	40.850.619,9674	40.711.410,0457
Net asset value	61.025.576,46	60.776.428,18	61.928.279,56	52.209.668,32
Investment unit value	1,8024	1,7950	1,5160	1,2824



6. Number and value of the distributed and retired investment units during reporting period:

	Amount of investment units	Market value
Distributed	0,0000	0,00
Redeemed	0,0000	0,00
Difference	0,0000	0,00

#### III. COSTS OF THE COLLECTIVE INVESTMENT UNDERTAKING

 Types, amounts, percentages, the overall cost ratio of deductions from the assets of the Collective Investment Undertaking.

Expenses	Amount of expens NAV of th		Calculated this period	% of average NAV of this	
	Maximum	This period		period	
	ADMINI	STRATION COSTS:	1		
Management fee			225.394,75	0,37%	
Fixed fee		0,37%	225.394,75	0,37%	
Success fee			0,00	0,00%	
Depository services	0,20%	0,02%	15.026,32	0,02%	
Transaction costs			0,00	0,00%	
Audit	1,00%	0,00%	423,51	0,00%	
Accounting services			4.210,80	0,01%	
Legal services			3.750,00	0,01%	
Loan interest			3.375,00	0,01%	
Other administrative costs			342,90	0,00%	
General costs and ratio*			249.148,28	0,41%	
Total costs	15,00%	0,42%	252.523,28	0,42%	

<sup>\*</sup> General Cost Ratio (BIK) - the percentage of the average net assets of the Fund that is allocated to cover its management expenses. These costs directly reduce the investor's return on investment. It should be noted that transaction costs and loan interest expenses are not taken into account when calculating BIK.



## IV. INFORMATION ABOUT THE PORTFOLIO OF THE COLLECTIVE INVESTMENT UNDERTAKING

8. The portfolio of the Collective Investment Undertaking at the end of the reporting period:

The name of credit institution / issuer	State	CUR	ISIN code	Term / Maturity	Yield,	Purchase value	Market value	Share of NAV, %
CASH:								
AB "Swedbank"	LT	EUR					1.193.047,03	1,97%
AB "Swedbank"	EE	EUR					196,69	0,00%
Total:							1.193.243,72	1,97%
DEPOSITS:								
Total:								
BONDS:								
UAB "BFIII Kaunas"	LT	EUR	LT304515OB01	2020.03.20	8,00%	2.251.900,00	2.410.707,97	3,97%
UAB "BFIII Klaipėda"	LT	EUR	LT125221OB01	2020.03.20	8,00%	4.377.400,00	4.922.070,87	8,10%
UAB "BFIII Šiauliai"	LT	EUR	LT304515OB02	2020.03.20	8,00%	1.910.300,00	2.007.095,86	3,30%
UAB "BFIII G1"	LT	EUR	LT301849OB01	2020.03.20	8,00%	6.020.500,00	6.200.857,68	10,20%
UAB "BFIII G1"	LT	EUR	LT301849OB05	2020.03.20	8,00%	1.500.000,00	1.540.904,48	2,54%
UAB "BFIII G1"	LT	EUR	LT301849OB06	2020.03.20	8,00%	1.000.000,00	1.026.807,13	1,69%
UAB "BFIII G1"	LT	EUR	LT301849OB07	2020.03.20	8,00%	5.900.000,00	6.062.934,42	9,98%
UAB "BFIII G1"	LT	EUR	LT301849OB08	2020.03.20	8,00%	400.000,00	413.121,74	0,68%
UAB "BFIII G1"	LT	EUR	LT301849OB09	2020.03.20	8,00%	800.000,00	823.981,74	1,36%
UAB "BFIII G1"	LT	EUR	LT301849OB10	2020.03.20	8,00%	4.880.000,00	5.016.511,73	8,25%
Total:						29 040 100,00	30 424 993,62	50,07%
EQUITIES:								
UAB "BFIII Kaunas"	LT	EUR	LT304515AKC1			852.229,36	1.421.594,72	2,34%
UAB "BFIII Klaipėda"	LT	EUR	LT125221AKC1			1.656.627,89	2.629.814,85	4,33%
UAB "BFIII Šiauliai"	LT	EUR	LT304515AKC2			722.956,80	1.939.095,08	3,19%
UAB PC "Mandarinas"	LT	EUR	LT300528043U			4.751.766,99	7.187.541,67	11,83%
UAB "BFIII G1"	LT	EUR	LT302964388U			4.344,30	12.366.845,86	20,34%
UAB "SMI Alytus"	LT	EUR	LT250100560U			3.189.334,00	2.618.033,33	4,31%
UAB "SMI Marijampolė"	LT	EUR	LT300571450U			1.593.947,00	1.693.000,00	2,79%
BFIII Tallinn OU	EE	EUR	EE3100136540			2.700,00	1.500,00	0,00%
Total:						12.773.906,34	29.857.425,51	49,13%
RECEIVABLES:		-						
Total:								
TOTAL:							61.475.662,85	101,17%

9. Description of investment instruments in which funds of the Collective Investment Undertaking were invested:

The objective of the Fund is to earn the IRR to the Investors of the Fund, who have invested into the commercial real estate objects of the Baltic States that generate income; and (or) into the real estate objects that require investments or concept changes; and (or) into the development projects.

The temporarily available resources of the Fund can be invested into: the liquid government stocks of the EU member-states, having investment rating (acc. to S&P or alternative certified valuator) of up to 3-year maturity, the deposits with the term up to 1 year term at credit institutions domiciled in the EU member-states, having investment rating (acc. to S&P or alternative certified valuator).



10. Distribution of investments according to investment strategy criteria:

	At the start of	the period	At the end of the period		
Investment Distribution	Market value	Share of NAV, %	Market value	Share of NAV, %	
BY ASSET CLASS:	61.740.785,78	101,17%	61.475.662,85	101,17%	
Cash	1.461.741,65	2,40%	1.193.243,72	1,97%	
Deposits	0,00	0,00%	0,00	0,00%	
Money market instruments	0,00	0,00%	0,00	0,00%	
Non-equity securities	29.805.560,86	48,84%	30.424.993,62	50,07%	
Equity securities	30.473.483,27	49,93%	29.857.425,51	49,13%	
Other instruments and receivables	0,00	0,00%	0,00	0,00%	
BY CURRENCY:	61.740.785,78	101,17%	61.475.662,85	101,15%	
EUR	61.740.785,78	101,17%	61.475.662,85	101,15%	

11. Transactions for derivative financial instruments and total value of obligations arising from derivative financial instrument transactions by the end of the reporting cycle.

No derivative transactions during the reporting period.

## V. RETURN ON INVESTMENTS AND RISK RATES OF THE COLLECTIVE INVESTMENT UNDERTAKING

12. Comparative index and its brief description:

#### Comparative index is not applied to the Collective Investment Undertaking.

13. Change in value of the investment unit at the same period, rates of annual net investment return of portfolio investment instruments for the last ten years of the Collective Investment Undertaking's activity:

	Period			
	Current	1 year ago	2 years ago	10 years ago
Change in value of investment unit, €	-0,0074 €	0,0009 €	-0,0061 €	
Annual gross return on investments*, %	14,54%	13,11%	10,77%	( <del>-</del>
Annual net return on investments*, %	13,40%	11,87%	9,45%	
Standard deviation of change in value of investment unit, €	0,0002 €	0,0042 €	0,0001 €	) <del>-</del>

<sup>\*</sup> From the beginning of Fund's activity.

14. Change in value of the average investment unit at the same period, deviation of average net return on investments during the last three, five, ten years:

	Over the last		Since the start	
	3 years ago*	5 years ago**	10 years ago	
Average change in value of investment unit, %	11,68%	11,44%	-	10,24%
Average gross return on investments, %	14,60%	14,05%		14,54%
Average net return on investments, %	13,44%	12,79%	-	13,40%
Standard deviation of change in value of investment unit, €	0,0643 €	0,0516 €	æ:	0,0480 €

<sup>\*</sup> Calculations were made by using the data from January 1, 2016 - March 31, 2018 period.

<sup>\*\*</sup> Calculations were made by using the data from January 1, 2016 – March 31, 2018 period.



15. The minimum and maximum fixed value of investment unit:

	Over the current period		Over the last period		
	Date	Value	Date	Value	
Minimum fixed value of investment unit	2018.03.31	1,7950	2017.01.31	1,5130	
Maximum fixed value of investment unit	2018.01.01	1,8024	2017.02.28	1,5181	

16. Other rates revealing the risk of portfolio of the investment units, their explanations and method of calculation:

#### VI. FINANCIAL CONDITION STATEMENTS OF THE COLLECTIVE INVESTMENT UNDERTAKING

- 17. Financial condition statements of the Collective Investment Undertaking, were prepared according to the laws and the legal requirements of the Republic of Lithuania:
  - 17.1. The balances set out in a comparative table:

	At the end of the period	At the start of the period
ASSETS:	61.475.662,85	61.740.785,78
Cash and cash equivalents	1.193,243,72	1.461.741,65
Deposits	0,00	0,00
Investments:	60.282.419,13	60.279.044,13
Government and Central Bank securities	0,00	0,00
Bonds	30.424.993,62	29.805.560,86
Equities	29.857.425,51	30.473.483,27
Investment units	0,00	0,00
Real estate	0,00	0,00
Other investments	0,00	0,00
Receivables:	0,00	0,00
Receivable amounts from investment sales	0,00	0,00
Other receivables	0,00	0,00
LIABILITIES AND NET ASSETS:	61.475.662,85	61.740.785,78
Liabilities:	699.234,67	715,209,32
Liabilities for investments	0,00	0,00
Amounts to Management Company and Depository	240.493,49	260.839,05
Other amounts and liabilities	458.741,18	454.370,27
Net assets:	60.776.428,18	61.025.576,46



#### 17.2. Financial statements of the net asset changes of the last 2 years, set out in a comparative table:

	Current	1 year ago
THE NET ASSETS VALUE IN THE BEGINING OF THE REPORTING PERIOD	61.025.576,46	61.894.000,29
INCREASE IN THE NET ASSETS VALUE		
Participants' contributions to the fund	0,00	33,59
Amounts receivable from other funds	0,00	0,00
Guarantee contributions	0,00	0,00
Investment income:	619.432,76	783.780,59
Interest income	619.432,76	783.780,59
Dividends	0,00	0,00
Lease income	0,00	0,00
Profit from investments value change and sales	0,00	0,00
Profit from foreign exchange rate change	0,00	0,00
Profit from transactions of the derivative financial instruments	0,00	0,00
Other increase in the net assets value	0,00	0,00
TOTAL INCREASE IN THE NET ASSETS VALUE	619.432,76	783.814,18
DECREASE IN THE NET ASSETS VALUE		
Payments to the participants of the fund	0,00	0,00
Payments to others funds	0,00	0,00
Loss from investment value change and sales	616.057,76	493.754,69
Loss from foreign exchange rate change	0,00	0,00
Loss from transactions of the derivative financial instruments	0,00	0,00
Management expenses:	252.523,28	255.780,22
Reimbursement to management entity	225.394,75	229.297,76
Reimbursement to Depositary	15.026,32	15.286,51
Reimbursement to intermediaries	0,00	0,00
Audit expenses	423,51	423,51
Interest expenses	3.375,00	6.159,26
Other expenses	8.303,70	4.613,18
Other decrease in the net assets value	0,00	0,00
Compensation of the expenses (-)	0,00	0,00
TOTAL DECREASES IN NET ASSET VALUE	868.581,04	749.534,91
The change of net asset value	-249.148,28	34.279,27
Profit distribution	0,00	0,00
THE NET ASSETS VALUE AT THE END OF REPORTING PERIOD	60.776.428,18	61.928.279,56

<sup>&</sup>quot;Current" is period from 2018-01-01 to 2018-03-31 "1 year ago" is period from 2017-01-01 to 2017-03-31



18. Information about the operating income and costs from investment activity of Collective Investment Undertaking during the reporting period:

INCOME	3.375,00
Interest income	619.432,76
Realized profit (loss) from investments into:	0,00
Equities	0,00
Bonds	0,00
Money market instruments	0,00
Derivative financial instruments	0.00
Investment units	0,00
Real estate	0,00
Other investment instruments	0,00
Unrealized profit (loss) from:	-616.057,76
Equities	-616.057,76
Bonds	0,00
Money market instruments	0,00
Derivative financial instruments	0,00
Investment units	0,00
Real estate	0,00
Other investment instruments	0,00
Other income:	0.00
Rental income	0,00
Profit from foreign currency exchange	0,00
Other	0,00
EXPENSES	252.523,28
Operating expenses:	249.148.28
Management expenses	225.394,75
Depository expenses	15.026,32
Payments to brokers	0,00
Audit expenses	423,51
Other payments and expenditure	8.303,70
Other expenses:	3.375,00
Interest expense	3.375,00
Expenses related to managed real estate	0,00
Loss from foreign currency exchange	0,00
Other	0,00
Net income	-249.148,28
Payments (dividends) to the owners of fund units	0,00
Reinvested income	-249.148,28
remired moune	247,140,20



- 19. Information about profit and (or) loss suffered during the financial year from the sale of each real estate object:
- 20. Information about the real estate agencies, whose services are used by the Management Company while managing the assets of Collective Investment Undertaking:
- 21. Value of real estate of investment portfolio of the Collective Investment Undertaking that is assessed by the latest real estate agents.

PC "Mandarinas", Ateities str. 89, 91, Vilnius, Lithuania Valuation of Newsec Valuations, UAB:	EUR 16.136.000
Logistics Center "Bergi", "Augšvimbas", Bergi, Garkalne District, Latvia Valuation of Newsec Valuations, UAB:	EUR 31.039.000
PC "Jelgava", Rigas str. 11A, Jelgava, Latvia Valuation of Newsec Valuations, UAB:	EUR 13.908.000
PC "Krasta", Krasta str. 52, Riga, Latvia Valuation of Newsec Valuations, UAB:	EUR 6.172.000
PC "Liepaja" and administrative building, Jauna ostmala 3/5, Liepaja, Latvia Valuation of Newsec Valuations, UAB:	EUR 10.622.000
PC "Stirnu", Stirnu str. Riga, Latvia Valuation of Newsec Valuations, UAB:	EUR 15.792.000
PC "Marijampolė", Dariaus and Girėno str. 3A, Marijampolė, Lithuania Valuation of Newsec Valuations, UAB:	EUR 5.787.000
PC "Klaipėda", Taikos pr. 64, Klaipėda, Lithuania Valuation of Newsec Valuations, UAB:	EUR 18.505.000
PC "Kaunas", Savanorių av. 321, Kaunas, Lithuania Valuation of Newsec Valuations, UAB:	EUR 10.111.000
PC "Alytus", Udrijos str. 1, Alytus, Lithuania Valuation of Newsee Valuations, UAB:	EUR 8.216.000
PC "Šiauliai", Gegužių str. 30, Šiauliai, Lithuania Valuation of Newsee Valuations, UAB:	EUR 8.139.000
Land plot, Naujoji str. 7C, 7D, Alytus, Lithuania Valuation of Newsec Valuations, UAB:	EUR 87.000

22. Auditor's report and financial statements:

Provided with annual activity report.



#### VII. OTHER INFORMATION

- 23. Other important information about the financial status of the Collective Investment Undertaking, factors and circumstances that have been affecting the Collective Investment Undertaking's assets or liabilities.
- 24. Additional explanations, comments, pictorial, graphic material and other important information about the Collective Investment Undertaking's activity that had an influence on the Undertaking's changes of activity and results.

#### VIII. INFORMATION ABOUT DIVIDENDS

25. Information on the charged and (or) paid dividends, the period that the dividends have been paid, the dates of payment of the dividends on a per unit of investment size and other important information:

## IX. INFORMATION ABOUT THE BORROWED OR LOAN FUNDS OF THE COLLECTIVE INVESTMENT UNDERTAKING

26. The Collective Investment Undertaking's borrowings at the end of the reporting period:

No	Amount	Currency	Loan date	Repayment term	Interest	Creditor	% of NAV
1	200.000,00	EUR	2017.11.28	2020.03.20	3%	UAB "SMI Alytus"	0,33%
2	250.000,00	EUR	2017.11.28	2020.03.20	3%	UAB PC "Mandarinas"	0,42%
Total:	450.000,00						0,75%

27. The Collective Investment Undertaking's loans granted at the end of the reporting period:

No	Amount	Currency	Loan date	Repayment term	Interest	Debitor	% of NAV
Total:							0,00%



#### X. ATSAKINGI ASMENYS

28. Konsultantų, kurių paslaugomis buvo naudotasi rengiant ataskaitą, vardai, pavardės (juridinių asmenų pavadinimai), adresai, leidimų verstis atitinkama veikla pavadinimas ir numeris:

#### Konsultantų paslaugomis nebuvo naudotasi.

29. Ataskaitą parengusių asmenų vardai, pavardės, pareigos:

#### Rasa Sušinskaitė, Fondo valdytoja

- 30. Informacija pateikta šioje ataskaitoje yra teisinga ir nėra nutylėtų faktų, galinčių daryti esminę įtaką pateikiamų rodiklių vertėms.
- 31. Asmenys, atsakingi už ataskaitoje pateiktą informaciją:

31.1. Už ataskaitą atsakingi įmonės valdymo organų nariai, darbuotojai ir administracijos vadovas:

Direktorius:

Telefono nr.: El. pašto adresas: Domas Kačinskas

(8 5) 261 9470 info@lordslb.lt

Fondo valdytojas

Telefono nr.

Rasa Sušinskaitė (8 5) 261 9470

El.pašto adresas

info@lordslb.lt

31.2. Vyriausiasis finansininkas parengęs kolektyvinio investavimo subjekto finansinės būklės informaciją:

Darbo grupės vadovė:

Imonės pavadinimas:

Telefono nr.:

Viliūnė Cibulskaitė

Ernst & Young Baltic, UAB

(8 5) 274 2200